

Covalent technologies



CORPORATE FACT SHEET

About Covalent Technologies

Founded in 1998, Covalent Technologies is the most trusted source for complete enterprise open source solutions. Covalent is the leading provider of products and services for the Apache Tomcat Application Server, Apache Geronimo Application Server, Apache Roller Blog Server, Apache Axis Web Services Framework, and Apache HTTP, the world's leading Web server, and the only source for full commercial support for Apache, Tomcat, Geronimo, Roller, and Axis on a global basis. Covalent has been the trusted source that Fortune 1000 enterprises rely on when migrating to open source and when deploying new open source initiatives. Covalent has assembled the deepest talent pool of Apache experts in the industry and is proud to be one of the most distinguished supporters of the Apache Software Foundation (ASF), the dominant community for useable open source, and the open source community in general.

Products & Services

Apache is the Web server software of choice for more than 23 million Web sites worldwide. With upwards of 70 percent market share, Apache powers more Web sites than Microsoft, Zeus and iPlanet/SunOne combined and is the dominant Web server in the Fortune 1000. Only one company has the expertise, products and services to support this adoption: Covalent Technologies.

In addition to the Apache HTTP Web Server, Covalent offers products and services for the Apache Tomcat Application Server, Apache Geronimo Application Server, Apache Roller Blog Server, and Apache Axis, as well as modules for Apache (such as FTP, Perl, PHP, and others). Through Covalent's products and services, Apache/Tomcat/Geronimo/Axis/Roller users receive all the flexibility and benefits of open source, with the support and reliability of a commercial enterprise fully dedicated to these technologies.

Covalent Enterprise Ready Server™ (ERS) is the most widely distributed Web infrastructure framework in Fortune 1000 enterprises and the most comprehensive enterprise solution for Apache Web server management. Covalent's ERS includes the Apache HTTP Web Server and the Apache Tomcat Application Server, among the leading open source components in the world today. ERS brings together the Apache 2.2, 2.0 and 1.3 Web servers into a single package for the first time. In addition, ERS includes three releases of Apache Tomcat. Customers can deploy Tomcat 4.1, Tomcat 5.0, or the Tomcat 5.5 release. Customers can also mix and match Apache and Tomcat versions to suit their specific business-critical requirements. ERS includes full PHP and mod_perl support and provides an industry-standard protocol for efficiently transferring files over a TCP/IP network using FTP. ERS improves service quality and provides heightened security by embracing Apache for enterprise use. Because of Apache's standards-based interoperability, ERS is ready to serve as the presentation layer for all major application servers and Web-based applications, reducing the complexities and costs associated with managing mixed-source enterprise Web infrastructures.

Covalent also offers to its enterprise customers as an add-on support plan offering Hyperic HQ, the only downloadable management solution designed specifically for mission-critical open source applications. In addition, Covalent offers enterprise clustering capabilities through a partnership with Terracotta as well as a Web services application server product through a relationship with WSO2.

Business Model

Covalent's business model is a Software as a Subscription one whereby customers receive a certified build of open source software that comes bundled with technical support and maintenance as an annual contract. Customers purchase Support Subscriptions in one of three flavors – Online, Business Hour, or 24x7 Support. Each of these plans are limited by the number of production servers that are running the open source software (Tomcat, Apache, etc.) and a set number of support contacts. Customers may purchase additional production servers and/or contacts for incremental fees. Professional services are also available.

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Customers

Due to Apache's technical superiority in the areas of security and reliability, Covalent's customers are choosing to standardize their infrastructure on Apache. These customers are increasingly using Apache as the unifying technology around multiple application servers. Covalent currently supports more than 50% of Fortune 500 and 70% of Fortune 100 companies. While the cross section of industries that the customers fall in is very diverse, Covalent has had significant success in the Financial Services, Pharmaceutical and Public Sector verticals. Customers include, among others: Morgan Stanley, Ameritrade, Bear Stearns, JPMorganChase, US Bank, Barclays Global, Charles Schwab, Flagstar Bank, MacKenzie Financial, GlaxoSmithKline, Pfizer, Johnson & Johnson, Merck & Co, Novartis, Boehringer Ingleheim, ATF, NASA, NSA, Navy, and USGS.

Partners

The Covalent Certified Partner Program is designed to provide customers with access to a trusted network of best-in-class software and hardware technology and service providers to make open source adoption more secure, reliable and simpler than ever before across the enterprise. Covalent Certified Partners include: ActiveGrid, Computer Associates, Hyperic, JBoss (Red Hat), Novell, Sleepycat Software (Oracle), and TIBCO Software.

Covalent maintains close working relationships with leading hardware providers and operating system vendors including IBM, Hewlett-Packard, Sun Microsystems, Red Hat, Microsoft and Novell.

Strategic partnerships exist with embedded ISVs including Siemens, Computer Associates, iPhrase, Oracle, JBoss, Syndesis, Lagan, Brix Networks and Sumisho Computer Systems Corporation (SCS), a leading systems integrator based in Tokyo, Japan. SCS markets and distributes Covalent's open source solutions to enterprise customers in the Pacific Rim.

Additional partnerships are in place with Accenture, ATG, BEA, Borland, Bradford Learning, IBM, Intel, Lawson, RSA Security, and Verisign.

Ownership

On March 1, 2004 Covalent Technologies, Inc. assets were acquired by OS Group, LLC. OS Group is wholly owned and operated by Ryan Lindsay (co-founder of Covalent Technologies, Inc.) and Mark Brewer (former VP of Covalent Technologies, Inc.) and operates under the name Covalent Technologies ("Covalent").

Management Team

Covalent has assembled seasoned executive management and technical staff with very close ties to the Apache open source community. The Covalent leadership team comprises:

Mark Brewer, Chief Executive Officer
Ryan Lindsay, Chief Operating Officer & Founder
Jim Jagielski, Chief Technology Officer
Julie Dorst, Vice President & General Counsel
Charlie Purdom, Vice President, Marketing
Bill Rowe, Senior Engineer
Filip Hanik, Senior Engineer



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